# **Different Strokes**

the voice of ABMP

A Fresh Perspective

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Membership Renewal Contest Winners

**Human Trafficking** 

Implications for the Massage Profession

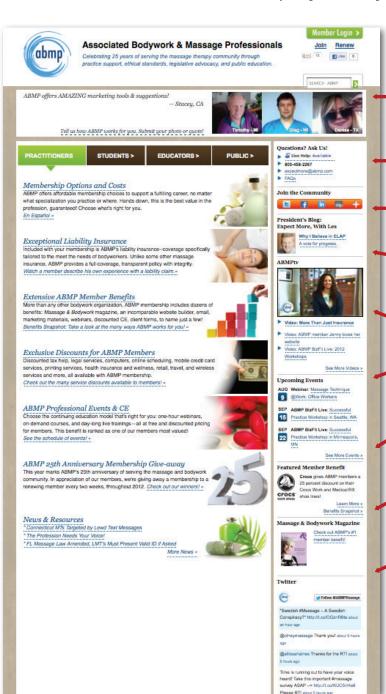


# A Fresh Perspective on ABMP.com

## New Look on ABMP's Website Helps You Get the Most From Your Membership

By Lara Evans Bracciante

A free email account and website, customizable brochures and client newsletters, continuing education opportunities, and fresh ideas to invigorate your practice are just a click away at our recently remodeled ABMP.com.



We hope you'll find it easier to navigate your way through the many member benefits we have available for you online. Here is some of what you will find on our home page.

- Members share their insights into making the most of ABMP membership. Photos provide a snapshot of your ABMP colleagues. Let us hear how ABMP works for you!
- ABMP has built its reputation and membership on a dedication to customer service. If you have questions, ask us!
- Our online community is full of passionate conversation amongst your colleagues. Join us!
- ABMP's president Les Sweeney weighs in on the profession's issues of the day with his blog, "Expect More, With Les."
- ABMPtv offers short videos, including tips from other members, on getting the most from your membership.
- Our list of upcoming events shows you what webinars and workshops are on tap. All are free or discounted for ABMP members!
- ABMP partners with service providers to help support you in building a successful and fulfilling practice. Keep your eye on our featured member benefits!
- ◆ ABMP's flagship magazine Massage & Bodywork is available digitally. Flip the virtual pages and enjoy the profession's best publication.
- ABMP provides social media content, both to keep you abreast of news in the profession and to provide you with content for your own social media efforts.



## Log in to ABMP.com today.



MARKETING CENTER > The ABMP

Marketing Center makes getting and keeping clients easier. Grouping our benefits into categories, we provide you with a clear understanding of what's available to you. For some products, like our brochures, newsletters, posters, etc., select our chooseand-use content, drop in your contact information, and be ready for distribution!

bear that bodyworkers want to spend their time supporting their clients. Our Business Management section is designed to take the pressure off your business requirements and give you that time. Whether you need state regulatory information, HIPAA guidelines, or an outline for a business plan, you can find it here, along with many other resources to help you manage your business.

## ABMP.com Members Section Opens Up Your World of Benefits



The ABMP.com Members section is your gateway to the benefits you need to help cultivate a successful and fulfilling bodywork practice. We have reorganized this section for easier access to the benefits you love.

Once you log in with your member ID, your landing page gives you a summary of your membership, including your expiration date so you know when you need to renew. From here you can navigate to the pages you use most, whether it's updating your website, accessing your email, enhancing your referral information, downloading a copy of your certificate of insurance, or just surfing the site for practice support.

The other links in the right sidebar allow you to access your account information, take advantage of discounts from partner companies, and watch video shorts to get the most from your membership. In addition, our scrolling marquee acknowledges our ABMP veterans who've been with us 10 or more years. Click on the four tabs at the top for a wealth of resources.

**CAREER DEVELOPMENT >** Being a bodyworker isn't just a job, it's a career you're committed to, no matter if you practice full time, part time, as a sole proprietor, or within an organization. ABMP's Career Development section provides access to continuing education, cover letter and resume samples, events, and more to support you in shaping a fulfilling massage career.

**CLIENT FORMS >** These invaluable client forms are essential for effectively managing your clientele. SOAP notes, health history, physician referral, and cancellation policy forms are a sampling of what's available right at your fingertips.

Lara Evans Bracciante is the director of Information Services at ABMP. Contact her at lara@abmp.com.

### Tell Us What You Think

ABMP is committed to providing a positive online experience for our members. Whether you log in regularly or simply check in periodically, visit the newly refurbished ABMP.com and let us know what you think! Email us at expectmore@abmp.com.

#### **Different Strokes**

The Voice of ABMP

For questions or comments, please call 800-458-2267.

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#### **Update Your Contact Information**

If you've moved, changed your email address, added or canceled a phone line, or if any other contact information has changed, please let us know. We want to be sure you're receiving your ABMP publications and membership-related communications in a timely manner.

Update your contact info by logging in to the Members section of ABMP.com or contact us by phone or email, as listed above.

#### Join the ABMP Community Online



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www.massage professionals.com



## **Members in the News**

You can find links to the articles listed here on ABMP.com. On the home page, scan down to News and Resources, and find the "ABMP Members in the News" link there.

**Robin Allen** in "Wellness Center in Northbridge to Help Kids with Diabetes," *Northbridge Daily Voice.* 

**Lauren Bear** in "Affordable Bodywork: Bear Offers 'Pay What You Can' Option," *Sun Sailor*.

**Lisa Bedoya** in "Massage Therapist Uses Scheduling to Propel Online Marketing," *Street Fight*.

**Mary Edwards** in "Feel Good Friday," KDVR Denver, Colorado.

**Liz Florine** in "A Touch Above Therapeutic Massage & Bodywork," *Barrington Patch*.

**Koleen Fruhling** in "Massage Therapist Enjoyed Time with US Swimmers" and "Fremont Massage Therapists Will Help Olympic Hopefuls," *Fremont Tribune*.

**Jacki Gethner** in "Multnomah County Health Department Honors 2012 Public Health Heroes," *Multnomah County*.

**Janet Hagerbaumer** in "Fremont Massage Therapists Will Help Olympic Hopefuls," *Fremont Tribune*.

**Danielle Hendrix** in "Apple Valley Massage Therapist Thrilled to Be Picked for 2012 Olympics," *NBC Los Angeles*; "Local Massage Therapist Heading to Olympic Games," *Victorville Daily Press*.

**Mark Lamm** in "Renowned Longevity Expert Honored by the World Massage Festival for Lifetime Achievements in Massage and Bodywork," *WSFA Montgomery, Alabama.* 

**Marice Leonetti** in "West Wash Park Massage Therapist Called to Her Career," *Denver Post.* 

**Alma Nightingale** in "'Everybody Deserves a Massage' & 'Got Pain' Health Fair." *KSEE24*.

**Donna Ridenhour** in "Everybody Deserves a Massage," Salisbury Post.

**Larrie Rodriguez** in "Stretching Her Reach: Yoga, Massage Give New Direction, Business," *Commercial Appeal*.

**Robin Swanson** in "Equine Bodyworker Massages Horses, Assesses Gaits," Oakland Tribune.

**Denise Theobald** in "Massage Therapy for Dogs," ABC 7 Chicago.

**Ludivina Velazquez** in "10 Questions for Divine Massage Therapy Owner," *Los Gatos Patch.* 

**Barbara Verrastro** in "Everybody Deserves a Massage Week," *New Life Radio 91.9.* **Jon Weedn** in "Everybody Deserves a Massage," *Sierra Sun.* 

## Tell Us Your News

If your practice was mentioned in print, online, on the radio, or on TV, let ABMP know. Send an email to differentstrokes@abmp.com with the subject line "Members in the News" and include a link to the news coverage online, or scan and attach a PDF of printed material.

Watch for the fall session of the World Massage Conference coming November 12–14. Go to WorldMassageConference.com for more information and the latest updates.





Our members had a highly successful week spreading their hands-on work throughout the community, raising money for their favorite charities, and giving free massage to groups that need it most during ABMP's annual EveryBody Deserves a Massage Week, July 15–21. If you haven't already done so, please forward any information you have about your event, as well as any press mentions or photos, to differentstrokes@abmp.com. You could be included in our next issue of Different Strokes.

#### Hot Stone Coverage Included with ABMP Membership

ABMP is pleased to help protect you and your clients by providing liability insurance coverage for hot stone massage/therapies **at no additional charge to members**.

Hot stone modalities have historically presented a higher degree of risk than other types of massage, so ABMP is providing members with materials to help ensure safe sessions. In 2012, at the time of your renewal, each ABMP member who uses hot stones will be asked to complete two Hot Stone Risk Management steps—agreeing to a Hot Stone Risk Management Statement and watching an 8-minute "Hot Stone Massage Safety Guidelines" video. Completion of these steps will be necessary in order to maintain your hot stone liability insurance coverage. Once you activate your coverage in 2012, you won't need to repeat the process.

If you've already completed this process, thank you! There's nothing else for you to do to activate your coverage. If your 2012 membership anniversary and renewal date is still to come, you will receive instructions when you renew about how to activate your hot stone liability insurance coverage.

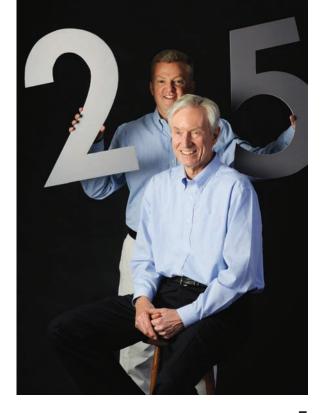


## A Letter to You

ABMP is celebrating its 25th anniversary and our president and chairman want to say thank you to all of our members, and pass along a little perspective on how things have changed over those 25 years. Here is a snippet from their letter:

"When ABMP began operations in October 1987, the fee for an annual professional membership was set at \$199. Today, that membership costs—\$199... How is that possible? You make it possible by recommending us to massage and bodywork colleagues. A large membership enables us to gain efficiencies, hire top-flight staff members, and commission innovative new projects."

Read the full letter to members on page 9 in this issue of *Massage* & *Bodywork*, which accompanies this newsletter.



# ABMP's Membership Renewal Contest Winners

## Meet Your Colleagues

ABMP has proudly served the massage and bodywork profession for 25 years, and we want you to share in our Silver Anniversary celebration! Throughout 2012, all members renewing at or upgrading to Practitioner, Professional, and Certified levels will automatically be eligible to win a refund on their membership fees. Every two weeks, we'll conduct a random drawing from all qualifying members who renewed or upgraded their membership during that two-week period. If your name is selected, we'll write you a check for 100 percent of the membership dues you just paid. Renew when your membership expires and you're automatically entered for that time period. It's that easy.

Thank you to all of our renewing members! Here are our latest winners.



#### Cindy Delmonico

When we called Cindy Delmonico of Anoka, Minnesota, to let her know her name was selected as our 13th winner of the ABMP 25th Anniversary Renewal Contest, we asked if she would like to say a few words about ABMP. We are grateful for her wonderful testimonial. Thank you Cindy, and congratulations!

"In 2001, I decided to attend massage therapy school while going through a divorce. I was told that, as students, we were required to carry liability insurance. The instructors told us about the insurance plan provided by ABMP. I checked with our personal insurance carrier who told me she couldn't even come close to ABMP's rates.

"Fast-forward a few years: I am still a full-time church business administrator and a part-time massage therapist who specializes in working with people with developmental disabilities. For years, massage therapy for people with special needs has been a passion of mine that I find extremely rewarding. Because I am so busy with a large family, a full-time position at the church, and my massage therapy practice, the only way I am able to learn new skills is through the great articles contained in the magazines and the webinars offered through ABMP.

"One of the first things I did after finishing school was set up a monthly newsletter to help educate others on the benefits of massage therapy and other health-related topics. Since beginning school, I've never worried about insurance, the rates haven't increased, and I recently applied for a credit card through ABMP. I am so pleased that I was told about ABMP years ago."



#### Kim Thomas

A 2008 graduate of Irene's Myomassology Institute, Kim Thomas has a massage therapy room set up at her local health and fitness center. As a runner herself, Thomas likes to help clients with runner-specific issues, and she finds the articles in *Massage & Bodywork* magazine and on Massagetherapy.com very helpful. Married to her best friend, Mike, for 20 years, Thomas spends most of her free time riding and playing with her horse, Jewel, as well as hiking, reading, gardening, and taking care of her three dogs.



#### Aimee Willmoth

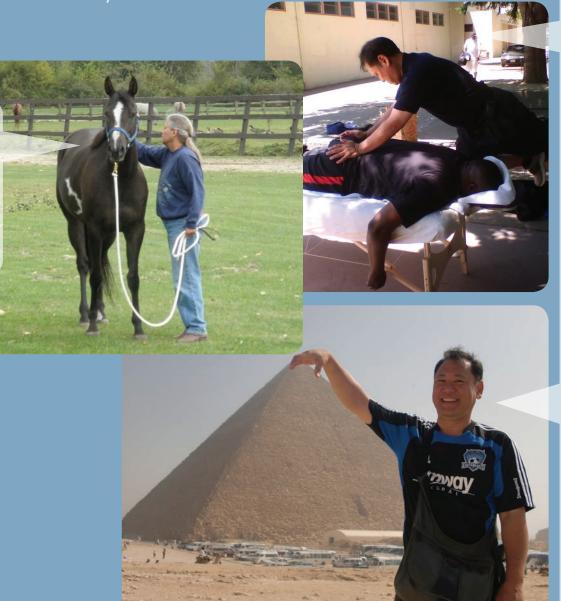
"I have just recently graduated from massage school and am excited to begin a career as a massage therapist. I have just started a job providing massage in hospitals for people recovering from surgery and for postnatal women. My dream is to travel the world while continuing my education and providing bodywork to those in need."

September October 2012 different strokes



"One of the first things I did after finishing school was set up a monthly newsletter to help educate others on the benefits of massage therapy and other health-related topics."

—Cindy Delmonico



Learn more about all of the winners at ABMP.com.

#### **Curtis Hisao**

"Massage is my second career after being in the airline industry for more than 25 years," says Curtis Hisao. After his retirement 10 years ago, Hisao was looking for something that would translate from his job managing the Admirals Club at San Jose Airport. "I thought that something like running a spa at a luxury hotel would be a good fit. I was going for interviews and they all liked my work background, but they said I needed some experience as a massage therapist or an esthetician. I decided to go to school for massage therapy. There, I discovered that I was more of a therapeutic healer, and the school also thought I had what it took to be an instructor, so they made me a teaching assistant and clinic supervisor while continuing my studies."

Hisao now teaches a (soon-to-be) 900-hour program at the National Holistic Institute (NHI). "I also have my own private practice and company called San Jose Bay Area Massage, and am currently the team massage therapist for Major League Soccer's San Jose Earthquakes. One major project I take on is the California Firefighters Olympics that happens in our area every two years.

"My encouragement to my students is to do everything after they graduate so that they can make a more informed decision on which direction they want to take massage. I also have a saying that 'the more you know, the less you know,' which means that massage is a lifelong learning experience and that continuing education is necessary to keep up-to-date with current trends and new research about massage therapy."

#### **CONGRATULATIONS! 10-YEAR MEMBERS**

**Juanita Akins** Susan M. Allmann Yolanda A. Amezcua Danielle Maria Amundson Susan M. Andrzejak Joan Annunziata Jessica Appel Leah Applebaum Jeanne Lee Backhaus Barbara J. Bangert Carol Bates Catherine Bauer Marianne H. Beck Barbara Bednarz Ingrid Bell Bradley Alan Benik Melayna Benson Linda A. Beushausen Christine H. Blaha-James Dennis Boehm Cornelia M. Boisjoli Bonny Bourland Lisa Marie Boyadjieff Maria Bromm Melissa Brown Cecelia Burnett Angelica Rose Bustamante Connie Callard Eva Linda Campos Joan Carnaghi Warren G. Carpenter Daniel C. Caruso Angelique D. Castagna Elizabeth Ceniceros Dianne Clark Julia Coda Krisa M. Cooper Heidi Correia Billie J. Cramer Hazel E. Cripps Elizabeth M. Cross Paula Cross Rhonda N. Cullen Mark B. Cunningham Isabelle M. Dake Kathryn Ann Daub

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To see the newest list of individuals who have been ABMP members for 10+ years, log in to ABMP.com.

Lauren A. O'Neill Carey Louise Ohler Regina M. Palvas Paula E. Pare' Denett Parham Erin Parker Heather Parker Jennifer Paschal William C. Patton Linda A. Paulson Theresa L. Perino Cindy Pettegrew Janice Pfenning Mary Elizabeth Pfister Susan Shelley Pitman Stephen J. Pizzella Joan E. Poole Karen L. Potter Patricia L. Provin Joyce Purington Pamela K. Radosen Denise Ranay Krishna Raven-Johnson Sonya Barton Reece Douglas A Reighley Shelly A. Ritz Kelley Riviere Alina Rodgers Lynette M. Roth Terry Louis Rouk II Valerie Rouse Marc Rubman Melody A. Rudolph Janet M. Ryan Janine Lynette Ryce Nicole Marie Salmon Jeanine Elizabeth Saunders Kathleen Scannapieco Bonita A. Schaal Iudith A. Schnack Elizabeth Schramm Sibylle G. Schroeder Lenore Schulein Jennifer Schwarz

Doloresa Seniuniene Crystal Shepherd Randall Lee Shipp Deborah T. Singer Linda Sirianni Georgina Yvette Smoak Julie Snyder Ann Sousa Mary Joan Spath Lynette M. Stauffer Melissa Stchekine Susan Denise Stolberg Keith Stone Sharon Sweat Karen S. Tabor Jennifer L. Tavares Gayle M. Taylor-Roberts Carrie Thomas Rita Thomas Mona Tomaszewski Jay J. Toyofuku Snezana Trajanovska Barbara S. Uechi Iavne Varian Laurie M. Vasquez Margaret E. Villarreal Anita K. Walters Derek Washington Diane S. Waters Sheri Wells Diane Marie Whigham Dwana White Loya A. Whitmer Carolyn Wicks Trisha L. Wicks Janet C. Wilkinson Linda Witherspoon Dimitri Leonard Wolosyn Dana Adel Woods Keelee Wright Kelly Lynn Yawger

#### **CONGRATULATIONS! 20-YEAR MEMBERS**

Kathleen Bennett Batko Kenneth C. Brecheisen Sherri L. Bullock Janet E. Caspers Sandra L. Clegg Timothy P. Duffy Beverly H. Edwards Dawn R. Evans Kenneth R. Foster Peggy D. Hagen

Munsie Davis

Anastasia DeJulio

Vonda L. Hall
Linda M. Iwamoto
Shannon W. Kaul
James F. Kimbrough
Tana L. Kradolfer
James A. Kriebel
Wendy L. Minter
Lloyd V. Minthorne
Jamshid T. Moghadam
Terese M. Mraz

Ruth K. Otake Jack T. Phillips Marie R. Pujalte Sheera Kostas Rexroad Michael J. Ryan Teresa P. Sabo Nikolai P. Shapkun Rose M. Sher Ray Siderius

Suzanne J. Scott

Elvia L. Swanson Maria C. Swisher Russell S. Tanji Shehana Debi Torcellini Heather L. Willingham Jean-Marc Work Margaret A. Zelenka Jean L. Zuelke

Pam Ziskie

Gregory A. Zocher

Andrea A. Zwegat

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Carol Neal

Leslie Norris

Colleen O'Hearn



#### Applications Coming ...

New Jersey will have applications for licensing available on September 4, 2012. ABMP members in New Jersey should keep an eye out for more detailed information to come through their email and US mail.

## **Human Trafficking**

## Implications for the Massage Profession

By Jean Robinson

Human trafficking is a form of modern-day slavery where people profit from the exploitation of others. Victims of human trafficking include children and adults who are coerced or deceived into providing commercial sex acts. Considered to be one of the fastest growing criminal industries in the world, human trafficking includes elements of force, fraud, or coercion that are used to control people. Every year, human traffickers generate billions of dollars in profits by victimizing millions of people around the world, and in the United States.

You may be saying to yourself, "That is awful, but what does it have to do with me?" Unfortunately, the massage profession finds itself caught right in the middle. "Massage parlors" are one of the most commonly used fronts for human trafficking. As the term indicates, we are not talking about legitimate massage therapy businesses. We are talking about criminal brothels operating under the guise of massage.

For the last few years, there has been a plethora of state legislation designed to help combat human trafficking. The legislation varies from seeking stiffer criminal penalties for traffickers, to ensuring better services for victims. One commonly introduced bill across the country relates to public posting requirements of the National Human Trafficking Hotline (888-373-7888).

This type of law requires certain businesses to post the hotline information in a conspicuous area in clear view of the public. The businesses specified in the law are, for the most part, high-traffic areas such as airports, bus stations, truck stops, and hospitals, where there is a good potential for victims to see the information and learn that help is available. However, in some states, the bill attempts to include massage businesses.

The intent of the legislation is good—raise awareness about human trafficking and identify where to seek help for victims. However, massage businesses should not have to post human trafficking information. This creates an unacceptable link between massage therapy and prostitution/sex trafficking.

ABMP's goal (and challenge) is to assist legislators in finding a balance between providing law enforcement with a tool to identify legitimate massage therapy practitioners (through state licensing and enforcement), while ensuring our members and other massage therapists are treated as the health professionals they are. Too often we see state regulatory boards and law

enforcement attempt to create additional hoops and obstacles for legitimate practitioners in their quest to pursue criminals and protect the term "massage."

There may be instances in which massage laws need to be changed in order to, first, create a better tool for law enforcement to identify legitimate practitioners, and second, use this tool to go after prostitution and sex trafficking happening under the guise of massage. However, a law is only as good as its enforcement. It is the responsibility of all of us to report questionable activity to the regulatory body overseeing your license or to local law enforcement.

Jean Robinson is ABMP's director of government relations. To get the latest updates on all legislative and regulatory activities affecting the world of massage and bodywork, visit www.abmp.com.



Do you know how to submit a complaint to your regulatory agency? Do you complain to friends about "foot spas" or other questionable, unlicensed massage being provided in your area, but never notify the regulatory board? If you haven't, ABMP encourages you to do so. There is information about how to file a complaint on most state board websites. (Link to all board websites from ABMP.com) We have to start demanding better enforcement of the existing laws regulating massage.

## Member Profile

By Jed Heneberry

# Kristen Burkholder Belfast, Maine ABMP Member Since 2011

Kristen Burkholder balances a thriving private practice, volunteer time at the local high school wellness room she helped open, and a second career as a musician. What's her secret to managing it all? Each activity helps her replenish and renew.

#### **Careers in Balance**

Joy is evident in Burkholder's voice when she talks about her blended career as a massage therapist and musician, perhaps because she wasn't always so content in her path. "I was in the high-tech industry and hopelessly misguided," she recalls, "but I didn't realize I was. The clue for me was that I spent most of my time in the bathroom crying."

These days she has neither the inclination nor the time for waterworks, focusing instead on running her own massage practice, Belfast Maine Therapeutic Massage and Reiki; singing in Tango, her musical duo; writing and performing comedy in Belfast and Bangor; and establishing the wellness room at Belfast Area High School.

"I have these two careers now—performing and massage therapy," Burkholder says. "Massage therapy is very sacred to me, and I'm very careful of how I treat people from the minute they walk in my door to the minute they leave. But then I go out and do these wacky shows. And I've found I really just like making people happy and connecting with them, whether it's giving them a session that's completely tailored to them, or whether it's in a performance—it's the same heart in each situation."

One of the reasons she feels so at home as a massage therapist is a family tradition of massage passed down from her grandfather to her mother. "As I've gotten into this work, I can see a lot more clearly what it was that brought me to it," Burkholder says. "I had the blessing of my mom giving me massages and she had the memories of her father giving her family back rubs. I also enjoy listening to people, which I think I inherited from my father, a minister, who has that gift."

For Burkholder, she's found in massage exactly what she was missing from her previous career. "Personally, I need the work that I do in my massage therapy office," she says. "For the silence, for the careful attention I give to just one person; I need to connect with people on a profound level."



Kristen Burkholder in her massage therapy office in Belfast, Maine.



Kristen singing as part of her group, Tango (with accompanist Martin Gottlieb). Photo by Georges Nashan. www.tango-cabaret.com



RoAnn Blood, school counselor, and Kristen outside the Belfast Area High School Wellness Room.

#### **A Creative Approach**

Burkholder incorporates massage therapy and reiki in her practice, a combination that she did not plan for when first enrolling in massage school. "Reiki was not something that I ever thought I'd be doing," she admits. "But I had such an amazing experience with it. It changed my life, and it changed my perception of the whole practice."

After years of working at it, Burkholder finally feels she has come to an understanding of how to balance the different aspects of her training, especially in her new passion, oncology massage. "What reiki has become for me is more than what I give during the session," she describes. "It's who I am in the session. I'm not only working with massage therapy techniques, the intake information, anatomy and physiology, the history I know of this person; I'm also constantly monitoring what my intention is and who I am in the session, which helps me become a proper conduit."

Her experience onstage also influences her identity as a massage therapist. "As a performer, you already have that experience of going into something and not knowing what's going to happen," Burkholder says. "It's sort of like an improv show—you have a routine, but you also have to keep that creative mindset. What's going to happen today? What's this person going to bring? It's the same in my massage practice."

#### **Back to School**

Recently, Burkholder has embarked on a new venture with chiropractor Jane Robertson, bringing a wellness room to Belfast Area High School where students and faculty can receive complementary and alternative medicine sessions from practitioners who donate their services. "It took us about eight or nine months of making presentation after presentation," Burkholder says, "but we did it."



Kristen singing the "Great American Songbook" with Tango. *Photo by Larry Pritchet* 

The program debuted in April 2012 and was quickly embraced by curious students. "The kids love it," Burkholder says. "A few had a good experience with acupuncture, and all of a sudden everyone wanted to try the 'weird acupuncture.' I've had kids come in because their friends have told them about how good massage is. It's a microcosm of a larger community, but word travels much faster."

Part of the joy for Burkholder is being the first massage therapist to work with many of the students. "It is so exciting to give someone his or her first massage," she says. "To be the first person to touch a teenager in a professional, loving way, with a nonagenda-based, encouraging touch—it brings tears to my eyes just thinking about it. To be able to be with these young people and give them 10 minutes of, on a cellular level, encouragement, love, understanding—what a huge difference that can make."

Even in the short time the program has been up and running, Burkholder has seen tremendous benefits. "It's a great educational tool, and the experience lodges somewhere in their brain or in their bodies," she says. "Not only is this an option to feel better rather than taking drugs or doing something else to get away from pain, it's also a career option."

That experience is something that Burkholder knows very well. "I said once that I think massage therapy saved my life," she says. "And I don't think that's an exaggeration."

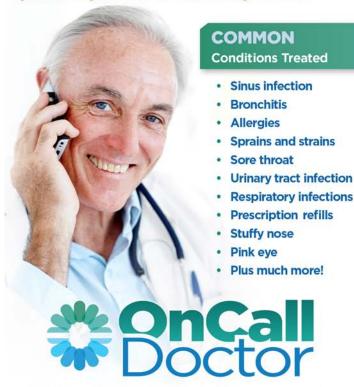
 ${\it Jed Heneberry is assistant editor at ABMP. Contact him at jed@abmp.com.}$ 

## **Discounts For ABMP Members**

To access the websites of discount providers, log in to ABMP.com and scroll down to "Discounts for Members"

## Featured Benefit

Talk to a doctor 24-7 & get prescriptions over the phone



ABMP is excited to offer this revolutionary new service to our members. With OnCall Doctor you no longer need to wait hours in crowded rooms full of sick people, take time off of work, or wait until it is convenient for your doctor to see you.

Now, within minutes you can be talking to a board-certified physician who can diagnose, recommend treatments, and even call prescriptions into your local pharmacy for you. Why waste time and money going to the doctor for things like colds, fevers, allergies, and other non-emergency medical problems when all you need to do is pick up the phone.

#### Special ABMP Member Rates



**1-866-894-1363** benefitservices.com/abmp

Here is a sampling of your ABMP Member Discounts. For a full list of service providers, log in to ABMP.com.



**CellCharge.** Accept credit cards on your phone or computer; three plans to choose from. Call 866-735-5292 for details.



**Crocs.** Get 25% discount on Crocs Work and Medical/RX shoe lines; log in to ABMP.com to access your discount.



**Dental Benefits Max.** Low individual and family monthly rates, 15–50% off procedures, network of 92,000+ dentists: 866-894-1363.



**Dell.** Discounted consumer PCs. Use code HS112612329 when you call 800-695-8133 or visit www.dell.com/epp.



**Full Slate.** Up to 40% off online scheduling software; free trial: 888-489-6543; www.fullslate.com/abmp.



**I-surance.** Health and disablility insurance options, discounts, and choice of doctors, carriers, and plans. Individual, dental, vision, life, and travel insurance: 866-875-9449.



**Liberty Mutual.** Discounted home and auto insurance: 800-357-2305.



**PerksCard.** Discounts on everything from restaurants to home security systems, in addition to daily deals delivered to your phone or email.



**Outlook Vision.** Discounted glasses, contacts, hearing aids, and prescription drugs. Visit www.outlookvision.com for a list of providers in your area; to sign up for the program, call 800-458-2267, ext. 628.



**Simplicity Law.** Get 10% discount on all your small business legal needs. Contact Mary Joe Weston at 800-561-6800 and mention your ABMP membership



**T-Mobile.** Discounted services and equipment: 866-464-8662; promotional code: 8158TMOFAV.



**UMB Visa® Credit Card.** No annual fee, low introductory APR, no balance transfer fees for 6 months, bonus points and rewards, great benefits, ABMP-themed cards. www.cardpartner.com/app/abmp.



**Verizon Wireless.** Discounted services and equipment; an ABMP email account is necessary to qualify for the discount.